

Engineering and Scientific Consulting



<u>Exponent</u>

Forward Looking Statements & Non-GAAP Financial Measures

This presentation release contains, and incorporates by reference, certain "forward-looking" statements (as such term is defined in the Private Securities Litigation Reform Act of 1995, and the rules promulgated pursuant to the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended) that are based on the beliefs of the Company's management, as well as assumptions made by and information currently available to the Company's management. When used in this document and in the documents incorporated herein by reference, the words "intend," "anticipate," "believe," "estimate," "expect" and similar expressions, as they relate to the Company or its management, identify such forward-looking statements. Such statements reflect the current views of the Company or its management with respect to future events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company's actual results, performance, or achievements could differ materially from those expressed in, or implied by, any such forward-looking statements. Factors that could cause or contribute to such material differences include the COVID-19 pandemic (including factors relating to measures implemented by governmental authorities or by us to promote the safety of our employees, vendors and clients; other direct and indirect impacts on our business and the businesses of our clients, vendors and other partners; impacts which may, among other things, adversely affect our clients' ability to utilize our services at the levels they have previously; disruptions of access to our facilities or those of our clients or third parties; and increased and potentially significant economic uncertainty and volatility, including credit and collectability risks and potential disruptions of capital and credit markets), the possibility that the demand for our services may decline as a result of changes in generally applicable and industry-specific economic conditions, the timing of engagements for our services, the effects of competitive services and pricing, the absence of backlog related to our business, our ability to attract and retain key employees, the effect of tort reform and government regulation on our business, and liabilities resulting from claims made against us. Additional risks and uncertainties are discussed in our Annual Report on Form 10-K under the heading "Risk Factors" and elsewhere in the report. The inclusion of such forward-looking information should not be regarded as a representation by the Company or any other person that the future events, plans, or expectations contemplated by the Company will be achieved. The Company undertakes no obligation to release publicly any updates or revisions to any such forward-looking statements.

When Getting It Right Matters

Exponent harnesses the power of technical excellence, objectivity and disciplinary diversity to solve our clients' toughest science, engineering and business challenges



Empowering Our Clients with Solutions for a Safe, Healthy, Sustainable and Technologically Complex World

Overview

- Multidisciplinary Consulting Capabilities
- World Class Talent Leveraging Robust Scientific and Engineering Expertise
- Solving High Exposure Challenges Across the Globe



Cumulative Total Returns: EXPO vs. S&P 500 (%)











4

30% FY22 EBITDA Margin^{1,2}

5

\$0.26 Quarterly Dividend

Awards & Recognitions

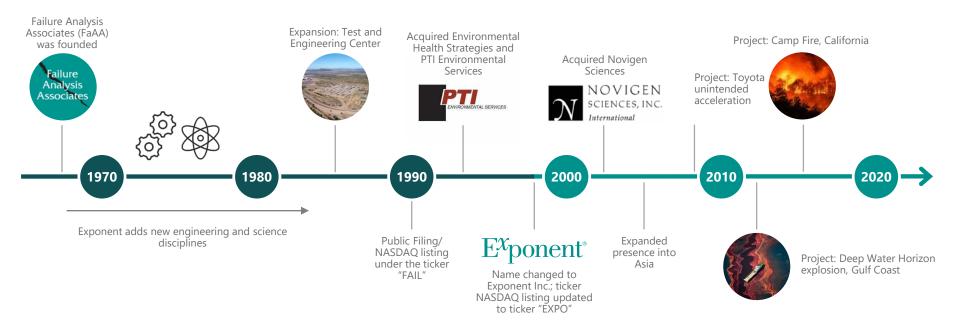
EXPO by the Numbers





50+ Years of Positioning Exponent and Our Clients for the Future

Our ecosystem of knowledge has grown and evolved to help our clients meet the challenges they face



Engineering and Scientific Consulting

Our Global Footprint





Engineering and Scientific Consulting

Why Invest in Exponent?



Strong Growth Momentum Through Safety, Health and Environmental Trends

Multidisciplinary Solutions Driven by Data, Speed and Scale

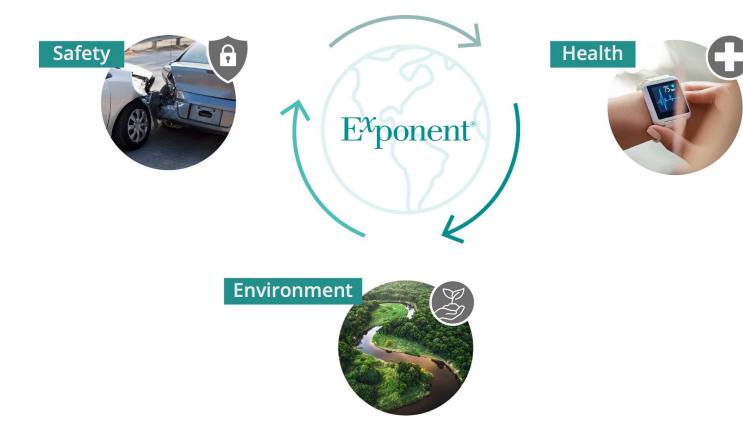
Deep Bench of Scientists and Engineers Across Industries and Geographies

Scientific Rigor Positions Our Clients Ahead of the Curve

Healthy Balance Sheet and Strong Free Cash Flow Generation



Exponent Is in the Center of Global Macro Trends



Providing a Multidisciplinary Set of Offerings



Understanding the past with the ultimate goal of determining root causes of events

- Litigation Support
- Insurance Investigations
- Product Recalls
- Regulatory Actions

Our Evolution

Leverage Insights

Proactive

Empowering our clients to chart a course for the future across a full product life cycle

- Risk Management
- Design Consulting
- Product & Process Improvement
- Research & Development





Our World Class Talent



Attracting, Developing and Rewarding Exceptional People with Diverse Backgrounds and Expertise Is Central to Exponent's Mission

Outreach

Leveraging science, technology, engineering and math (STEM) to empower the communities around us

Communication

Employee engagement and staff surveys to ensure voices are heard



Recruiting

Sourcing candidates from increasingly diverse backgrounds and skill sets

People Development

Seminar series, mentoring, and continuing education programs

Exponent is constantly curating our world class culture and team through a thoughtful recruitment and retention process

Environmental, Social & Governance ("ESG") Our Commitments





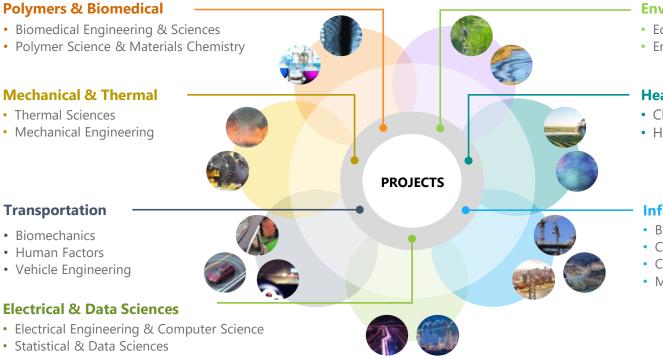


Advancement of Science

Diversity and Investment in Our People

Safety and the Environment

Solutions for a Safe, Healthy, Sustainable and Technologically Complex World



Environmental Sciences

- Ecological & Biological Sciences
- Environmental & Earth Sciences

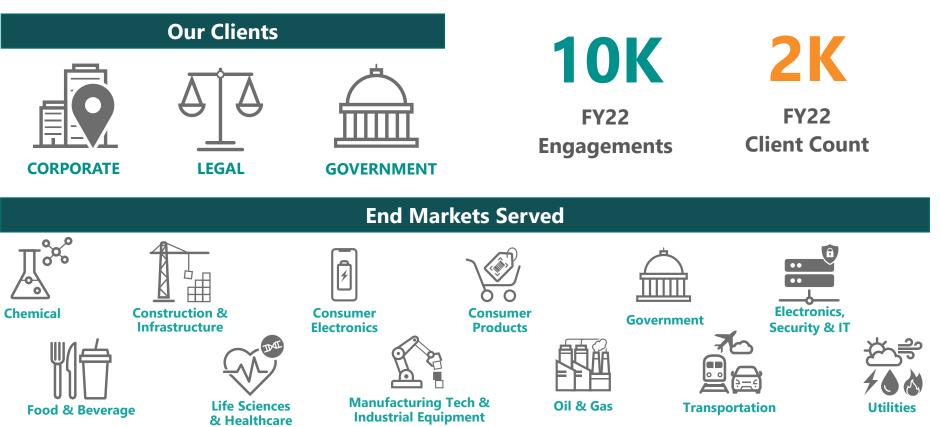
Health Science

- Chemical Regulation & Food Safety
- Health Sciences

Infrastructure & Materials

- Buildings and Structures
- Civil Engineering
- Construction Consulting
- Materials & Corrosion

Diverse Customer Relationships



Strong Growth Momentum Through Safety, Health and Environmental Trends

	TRANSPORTATION	UTILITIES	CONSUMER ELECTRONICS	LIFE SCIENCES & HEALTHCARE	CHEMICAL
Key Drivers/ Trends	AutomationElectrification	Aging infrastructureClimate resilience	Product safety and performanceAugmented and virtual reality	Digital healthPharmaceuticals	 Effects on humans Effects on environment
Types of Exponent Solutions	 Advanced Driver Assistance System (ADAS) litigation Battery performance and safety studies 	 Asset risk and climate vulnerability studies 	 Product recalls/root cause analysis User experience studies 	 Medical device litigation Product design consulting 	 Regulatory consulting Toxic tort litigation

When Getting It Right Matters

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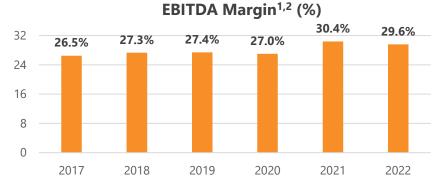
Financial Highlights



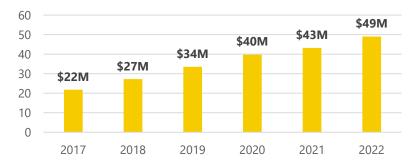
\$118M

Proven Financial Results

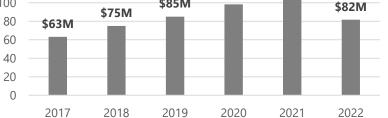




Dividends Paid (\$M)







¹Refer to non-GAAP reconciliation on slide 22 ²EBITDA Margin % = EBITDA/Revenues before Reimbursements

Capital Allocation

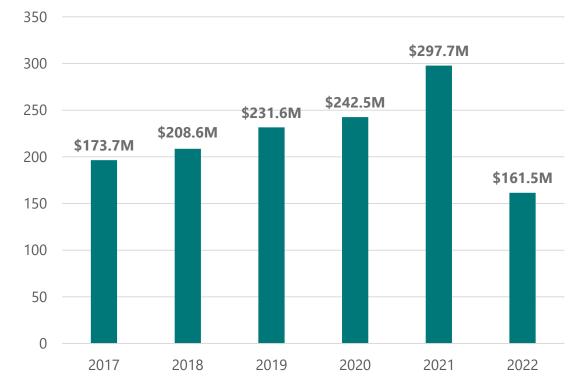
2017-2022 Cash Returned to Shareholders:

\$215M Dividend Payments

\$311M Repurchased Shares

(or ~3.9M shares)

Cash and Short Term Investments (\$M): 2017-2022



Key Metrics – Fiscal Year

(\$ Millions)	<u>2021</u>	<u>2022</u>	<u>% Change</u>
Revenues (\$ millions)	466.3	513.3	10%
EBITDA ¹ (\$ millions)	132.3	137.2	4%
EBITDA Margin ²	30.4%	29.6%	
Net Income (\$ millions)	101.2	102.3	1%
Earnings per share	1.90	1.96	3%
Average diluted shares outstanding (millions)	53.3	52.3	-2%
Billable hours	1,405,393	1,465,006	4%
Utilization, technical	75%	74%	
Realized rate increase	5%	3%	
Technical full time equivalent employees	900	955	6%

¹Refer to non-GAAP reconciliation on slide 22 ²EBITDA Margin % = EBITDA/Revenues before Reimbursements



EBITDAS – Fiscal Year

(\$ Millions)	<u>2021</u>	<u>2022</u>	<u>% Change</u>
Net Income	\$101.2	\$102.3	1%
Add back:			
Income taxes	24.6	29.9	22%
Interest income, net	-0.1	-2.1	n/m
Depreciation and amortization	<u>6.5</u>	<u>7.1</u>	9%
EBITDA ¹	<u>132.3</u>	<u>137.2</u>	4%
Stock-based compensation	<u>19.3</u>	<u>20.4</u>	6%
EBITDAS ¹	<u>\$151.5</u>	<u> \$157.6</u>	4%

¹EBITDA is a non-GAAP financial measure defined by the Company as net income before income taxes, interest income, depreciation and amortization. EBITDAS is a non-GAAP financial measure defined by the Company as EBITDA before stockbased compensation. The Company regards EBITDA and EBITDAS as useful measures of operating performance and cash flow to complement operating income, net income and other GAAP financial performance measures. Additionally, management believes that EBITDA and EBITDAS provide meaningful comparisons of past, present and future operating results. Generally, a non-GAAP financial measure of a company's performance, financial position or cash flow that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. These measures, however, should be considered in addition to, and not as a substitute or superior to, operating income, cash flows, or other measures of financial performance prepared in accordance with GAAP.

Key Metrics – Q4 2022

(\$ Millions)	<u>2021</u>	<u>2022</u>	<u>% Change</u>
Revenues (\$ millions)	113.5	127.4	12%
EBITDA ¹ (\$ millions)	30.2	31.1	3%
EBITDA Margin ²	28.9%	27.6%	
Net Income (\$ millions)	20.4	22.4	10%
Earnings per share	0.38	0.44	16%
Average diluted shares outstanding (millions)	53.4	51.7	-3%
Billable hours	335,193	354,415	6%
Utilization, technical	70%	69%	
Realized rate increase	2%	2%	
Technical full time equivalent employees	921	989	7%

EBITDAS – Q4 2022

(\$ Millions)	<u>2021</u>	<u>2022</u>	<u>% Change</u>
Net Income Add back:	\$20.4	\$22.4	10%
Income taxes	8.3	8.1	-2%
Interest income, net	0.0	-1.3	n/m
Depreciation and amortization	<u>1.5</u>	<u>1.9</u>	21%
EBITDA ¹	<u>30.2</u>	<u>31.1</u>	3%
Stock-based compensation	<u>4.0</u>	<u>4.3</u>	7%
EBITDAS ¹	<u>\$34.2</u>	<u>\$35.4</u>	3%



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